Development Manager ****

An exciting opportunity exists for a suitably experienced Development Manager to join Think Children and lead in the growth of this leading child wellbeing support charity.

This is an established role, reporting to the Board, and working closely with service managers within the organisation.

**Reference:**

**Hours:**26 pw – but flexible

**Type:**permanent

**Salary:**£15.94 ph with attendant statutory benefits

**Closing Date:**

**Region:**Nottinghamshire

**Location:**Nottingham / Newark / Home based

**Key areas of work**:

1. Income generation through securing new sponsorships and grants from available funding streams
2. Identification and securing of funding and grant opportunities to maximise revenue to support our existing child services
3. Development of a robust portfolio of partnerships and alliances with key organisations
4. Working closely with the Senior Management Team and Board to achieve the strategic aims of the organisation
5. Promotional activities: input to the organisation’s website, social media channels and the Press – including production of a Newsletter valued by funders

The post-holder will be experienced in both cultivating prospective income streams and then managing relationships once funding has been agreed. We are looking for someone who is an excellent communicator and who can build strong relationships at all levels, has strong commercial and promotional skills with a proven track record of securing new income. Who is confident in managing a full workload, and who will help to guide the organisation, together with the Senior Management Team.

**Key Responsibilities:**

* Lead on expanding our income
* Research and expand funding options for our services and training
* Develop and promote our service provision to other organisations, corporations, trusts, schools and the wider public within Nottinghamshire
* Identify partnership opportunities within key communities
* Help to guide the organisation through involvement as part of the Senior Management Team with the Board of Directors and Trustees

**Essential Experience:**

* A proven track record in Income generation
* Capacity to build excellent relationships with key stakeholders, both internally and externally
* Outstanding written communications, particularly for funding applications and commercial proposals, as well as promoting services in the media and at public events
* Project management skills
* Presentation skills
* Who has a flexible and supportive approach as a team player

**Closing date for applications: - 31.01.2022  
  
Interviews to be held week commencing 07.02.2022**

**For an application form and a full job description:  
  
Please email  [resources@thinkchildren.org.uk](mailto:resources@thinkchildren.org.uk)** or **telephone**: **01636 676887**.

Quoting job reference:- **Development**

**Think Children** (**www.thinkchildren.org.uk**)  
  
“Think Children provides vital early help for primary school children in Nottinghamshire and the City of Nottingham who are struggling to cope with emerging emotional, social and/or behavioural issues. Our service fills the gap in services to prevent issues from escalating and getting harder, and more expensive to solve.”